

# 2023 3Q Financial Results

BNK Financial Group

2023.10

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## DISCLAIMER

The financial information presented herein is prepared on the basis of pre-audited financial of BNK Financial Group and is based upon the plans, strategies and expectations of the FG's management. All information described in this presentation should be treated as forward looking statements that are subject to risks and uncertainties. Actual results could vary materially from the expectations reflected in this presentation, thus the statements presented herein do not purport to be a complete description of the group's operations or future developments. Readers are cautioned not to place undue reliance on these statements, which speak only as of the date of this presentation BNK Financial Group does not undertake any obligation to publicly release any revisions to these statements to reflect any future events.

- KNB has been added October 10, 2014, with earnings consolidated starting from 4Q of 2014. As of June 4, 2015, KNB has become a 100% subsidiary of BNK Financial Group
- AM has been added July 28, 2015, and earnings will be consolidated starting from August 2015

# 2023 3Q Highlights\_Profitability

I

II

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## □ Profitability – Group Net Income

(KRW bn,%)	23.09	22.09	YoY	23.3Q	23.2Q	QoQ
Net Interest Income	2,166.5	2,151.4	0.7	717.4	717.7	-0.04
Net Fee Income	203.0	338.7	-40.1	68.2	67.2	1.5
Others	44.5	-68.7	Net Gain	-12.8	16.7	Net Loss
SG&A(-)	1,092.6	1,073.2	1.8	342.6	357.1	-4.1
Provision Expense(-)	452.5	279.7	61.8	162.7	164.9	-1.3
Net Income	688.1	764.4	-10.0	212.4	207.4	2.4
Net Income in Controlling Interest	657.0	727.7	-9.7	204.3	195.9	4.3

**NI 657.0 KRW bn**

(YoY -9.7%)

- Loss Absorp. Preemptive Provisions & decrease in fee income led yearly decrease in NI

**Core Inc. 2,369.5 KRW bn**

(YoY -4.8%)

- Growth driven int. earning asset gwth., led int. income ↑+0.7%
- Restricted PF gwth. driven fee income ↓ & stock derivatives etc. ↓

**SG&A 1,092.6 KRW bn**

(YoY +1.8%)

- Banks cost led yearly 1.8% growth

**Prov. Exp. 452.5 KRW bn**

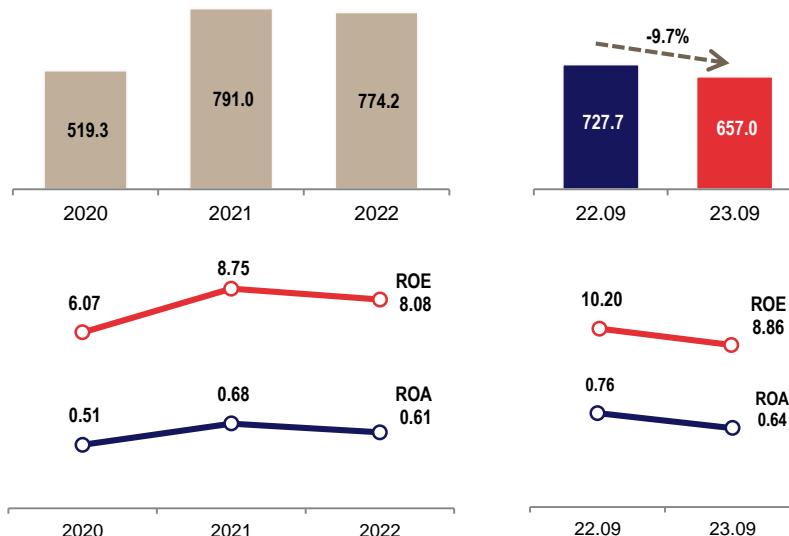
(YoY +61.8%)

- Incr. insolvencies & loss absorption capacity enhancing added provisions
- 23.3Q Acc. Loss Absorp.: BSB 834, KNB 372

## □ Profitability – Group Subsidiaries Net Income

(KRW bn,%)	23.09	22.09	YoY	23.3Q	23.2Q	QoQ
Banks(A)	624.7	609.4	2.5	204.7	189.7	7.9
BSB	393.0	390.4	0.7	126.8	120.9	4.9
KNB	231.7	219.0	5.8	77.9	68.8	13.2
Non-Banks(B)	134.0	221.1	-39.4	33.4	42.2	-20.9
Capital	102.7	159.6	-35.7	31.5	38.6	-18.4
Securities	15.7	61.5	-74.5	-3.1	-0.3	-
MSB	1.5	8.8	-83.0	2.3	-1.5	Net Gain
AM	5.5	-14.5	Net Gain	-0.3	2.1	Net Loss

## □ Profitability – Group Net Income(KRW bn), Group ROA/ROE(%)



# 2023 3Q Highlights\_Profitability, Growth

I

II

III

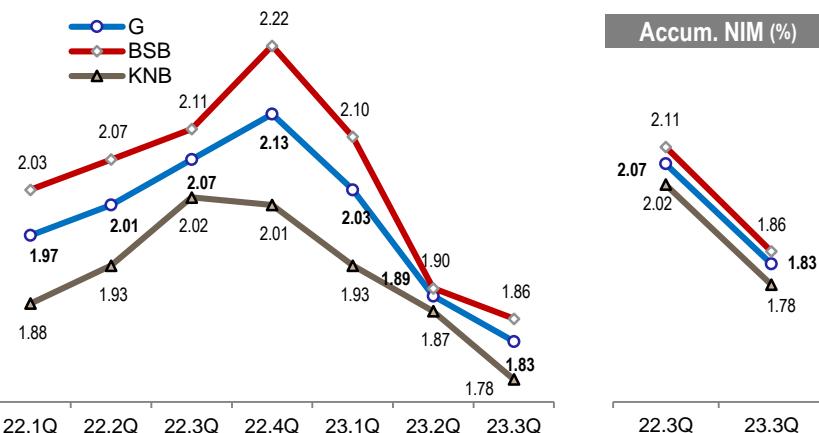
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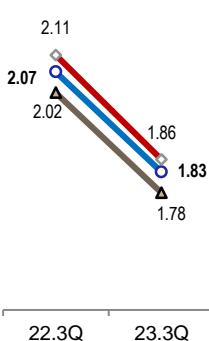
VI

## Profitability, Growth – Quarterly NIM, Total Assets, Banks KRW Loans

### Quarterly NIM (%)



### Accum. NIM (%)



### NIM 1.83%

(QoQ -6bps)

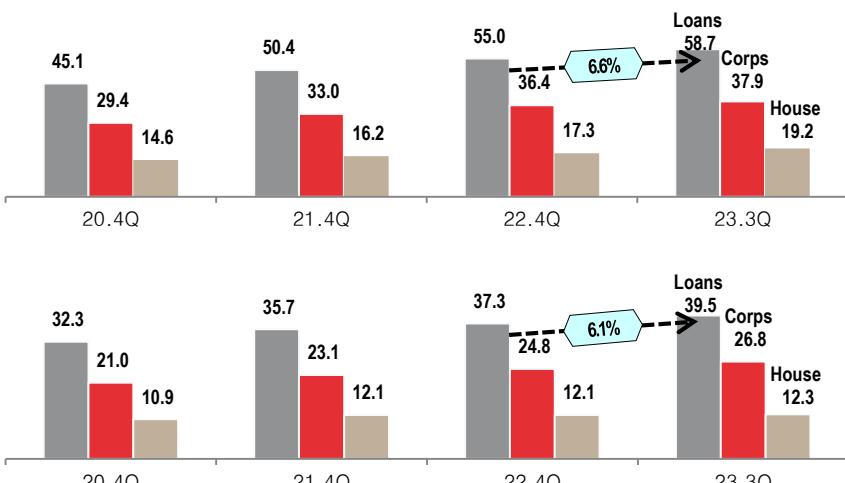
- Bank's funding costs ↑ led NIM ↓ -6bps
  - BSB 1.86%(-4bps), KNB 1.78%(-9bps)
- ※ 3Q Acc. NIM : G 1.91%, BSB 1.95%, KNB 1.86%

### KRW Loans 982KRWtn

(YTD +6.4%, Bks Tot)

- Non-manufacturing driven Corps., interim pay. & mortgage led House.
- \* BSB 6.6% (Corps. 4.3%, House 10.8%)  
KNB 6.1% (Corps. 8.4%, House 1.3%)

### Banks KRW Loans (KRW tn, Balance)



### Banks KRW Deposits (KRW tn, Balance)

BSB

KNB



### NIM 1.83%

(QoQ -6bps)

- Bank's funding costs ↑ led NIM ↓ -6bps
  - BSB 1.86%(-4bps), KNB 1.78%(-9bps)
- ※ 3Q Acc. NIM : G 1.91%, BSB 1.95%, KNB 1.86%

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KNB 6.1% (Corps. 8.4%, House 1.3%)

### L-C Deposits 30.0 KRWtn

(YTD -2.1%, Bks Tot)

- Adequate gwth. trailing loan gwth (ytd +3.5%)
- Cont. focus to improve quality of funding

- rate hike etc. led decrease in l-c deposits (either to high yield or other banks) by -2.1%
- New products for youngens, salary & payment acc etc attract & increase l-c depos.

# 2023 3Q Highlights\_Asset Quality, Capital Adequacy

I

II

III

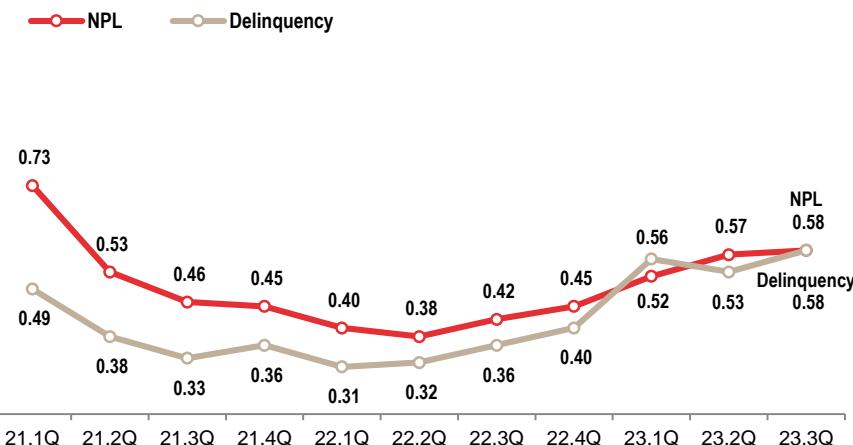
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## Asset Quality, Capital Adequacy – NPL & Delinquency Ratio, Group Capital Adequacy

### Group NPL Ratio, Group Delinquency Ratio(%)



**NPL Ratio 0.58%**

(QoQ +1bps)

- Even with preemptive risk mgt. & AQ control, saw slight increase in ratio
- BSB 0.27%(-5bps), KNB 0.37%(-)

**Del. Ratio 0.58%**

(QoQ +5bps)

- Non-bank Subs. led overall increase
- BSB 0.44%(+6bps), KNB 0.32%(-)

**C.C. 0.54%**

(QoQ +1bps)

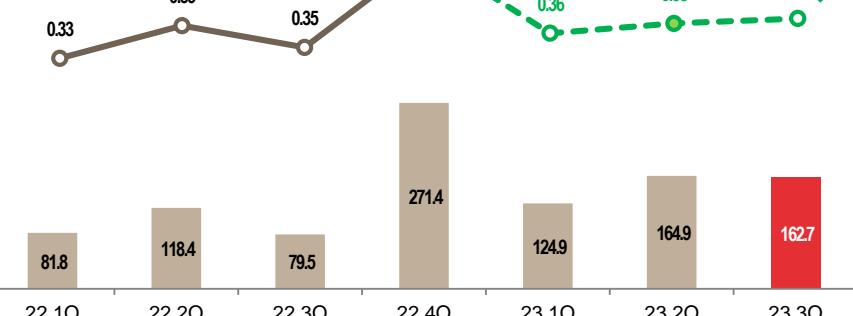
- Added Loss Absorption Capacity Enhancing Provisions led quarterly increase
- C.C. 0.39% (excl. Loss Abs. Cap. provisions)

**CET1 Ratio 11.55%**

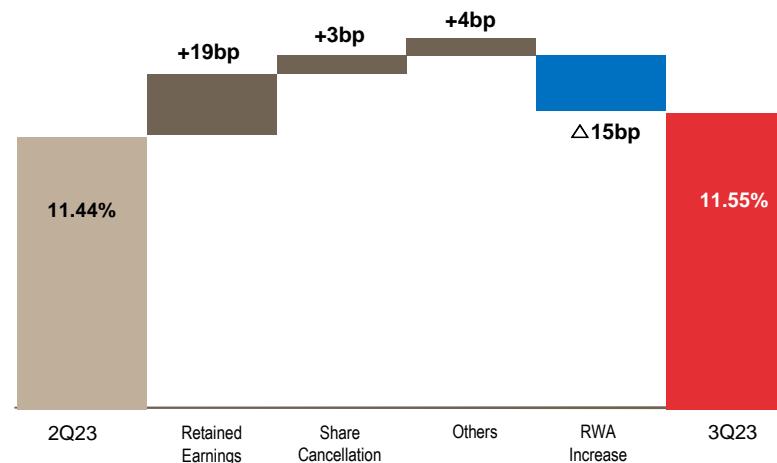
(QoQ +11bps)

- Earnings growth, continued RWA control led improvements, QoQ +11bps

### Group Provision Expense(KRW bn), Credit Cost(%)



### Quarterly CET1 Ratio Movement



# 2023 3Q Highlights\_KNB Financial Incident Impact

I II III IV V VI

Description (KRW bn, %, %p)	2022 1H			2022 3Q(Acc.)			2023 1H		
	Before (a)	After (b)	(b-a)	Before (a')	After (b')	(b'-a')	Before (a'')	After (b'')	(b''-a'')
<b>Group Others</b>	3.8	<b>-26.7</b>	<b>-30.5<sup>1)</sup></b>	9.6	<b>-38.4</b>	<b>-48.0<sup>1)</sup></b>	26.9	<b>16.8</b>	<b>-10.1<sup>2)</sup></b>
<b>Group NI</b>	505.1	<b>482.6</b>	<b>-22.5<sup>3)</sup></b>	763.2	<b>727.7</b>	<b>-35.5<sup>3)</sup></b>	460.2	<b>452.7</b>	<b>-7.5<sup>4)</sup></b>
<b>Group CET1 Ratio</b>	11.17	<b>11.15</b>	<b>-0.02</b>	11.45	<b>11.42</b>	<b>-0.03</b>	11.56	<b>11.44</b>	<b>-0.12<sup>5)</sup></b>

1) KNB F.I. related others 2022 1H -30.5 KRW bn, 2022 3Q(Acc.) -48.0 KRW bn(Excl. 0.4 KRW bn of existing prov. from Tot. 48.4 KRW bn)

2) KNB F.I. related others 2023 2Q -10.1 KRW bn

3) KNB F.I. impact on NI 2022 1H -22.5 KRW bn, 2022 3Q(Acc.) -35.5 KRW bn

4) KNB F.I. impact on NI 2023 2Q -7.5 KRW bn

5) Added RWA(Operational Risk) led decrease

# 2023 3Q Highlights\_Shareholder Return Plan

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II

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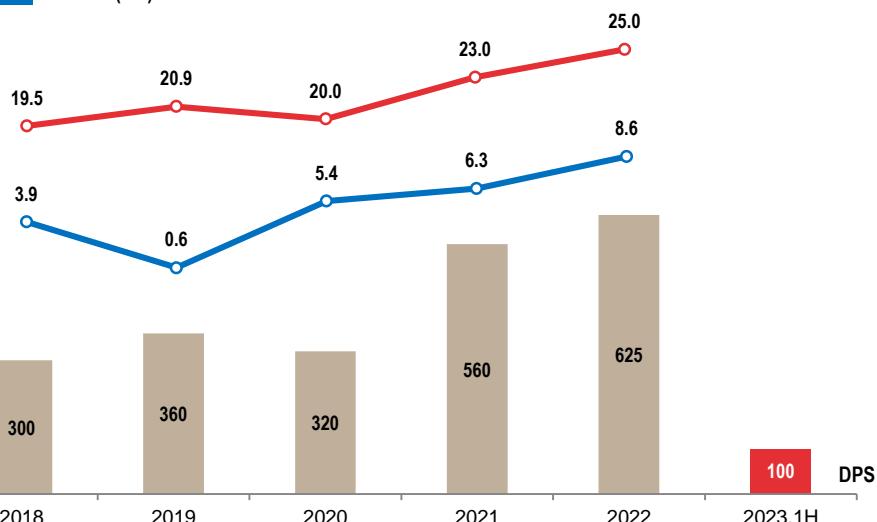
IV

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VI

DPR(%), Div. Yield(MV)(%), DPS(Won)

DPR  
Div. Yield(MV)



(KRW bn, %, Won)	2022	2021	2020	2019	2018
Net Income	810.2	791.0	519.3	562.2	502.1
Tot. Payout	202.8	181.7	103.8	114.1	97.8
DPR	25.0	23.0	20.0	20.9	19.5
DPS	625	560	320	360	300
Dividend Yield(MV)	8.6	6.3	5.4	4.6	3.9

## Shareholder Return Plan

### 1. First Ever Regional Financial Group's Share Cancellation

- After Corp. Disclosure(July 26th), cancellation of existing treasury shares(3,846,808 shares, 23.0 KRW bn) on Aug. 10th

### 2. First Financial Group to payout Interim Dividends with \*revised policies(Corp. Disclosure<July 26<sup>th</sup>, DPS 100 KRW>

- After Corp. Disclosure, Interim Dividends paid on Aug. 25<sup>th</sup>

### 3. Share Buybacks/Cancellation policies regularization(yearly) & shortening of div. payout cycle etc. shareholder return policies will be considered

- Will be included in the Mid-to-Long Term Guidance

## ESG Strategic Direction & Target

### Social Value Creation through realization of Sustainable Finance

#### Partnered Growth (Environment)

Resolve issues within  
Community &  
Environment for  
Sustainable Growth

#### Trustworthy Growth (Social)

Customer-focused  
management  
increasing Financial  
Consumer trust

#### Responsible Growth (Governance)

Establish Sustainable  
Management  
Governance

#### Stage 1 2020

Establish ESG Strategy  
Systems

#### Stage 2 2022

Advanced ESG  
Strategy Systems

#### Stage 3 2025

Completion of Sustainable  
Finance

## Corporate Sustainability Management(ESG)

- |         |  |
|---------|--|
| 2021.03 | Establish ESG Committee under BOD  |
| 2021.05 | Join the CDP(Carbon Disclosure Project) & announce support for TCFD(Task Force on Climate Related Financial Disclosures) |
| 2021.06 | Announce ESG Management  |
| 2022.03 | Join PCA(Partnership for Accounting), SBTi(Science Based Targets Initiative) & UN PRB                                    |
| 2022.07 | Announce Group's Carbon Neutral Targets & Plans  |
| 2022.11 | Korea Inst. of Corp. Gov. & Sustainability(KCGS) Evaluation "A"  |

## ESG Highlights

- Financial Aid Project
  - Support up to 14.7 KRW tn within 3 years
- Building a System for Group's Carbon Neutral Target Management
  - Environment Mgt. System that measures Asset/Internal Carbon Outflows
- Major ESG Activities
  - ESG activities incl. BNK Earth Hour Campaign etc.
  - Survey for Human Rights Impact Assessment

## 4 Major Digital Strategies

### 1 Diversification based on Digital Experience

- Fully Digitized Retail Finance Products
- New Customer Touchpoint Diversification incl. Digital Desks

### 2 Strengthening Data Competency

- Establish Group Big Data & A.I. Platform
- Data-based Marketing Campaign System Management

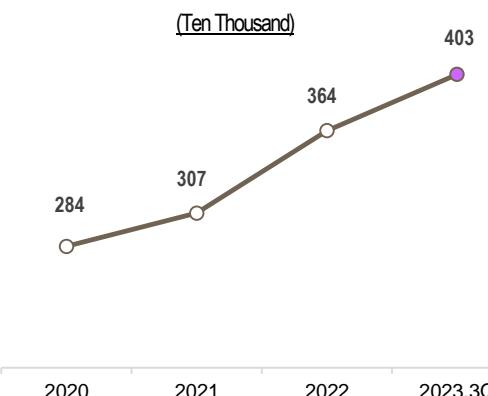
### 3 Changes in Process for Timeliness in Market Response

- Digitization of OTC channels changing customer touchpoints
- Back Office Process Digitization lowering costs

### 4 Optimization by Organization, Personnel Competency

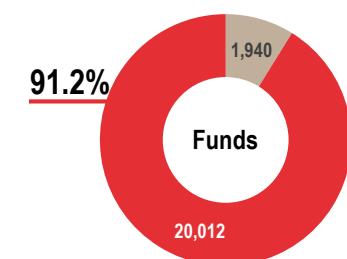
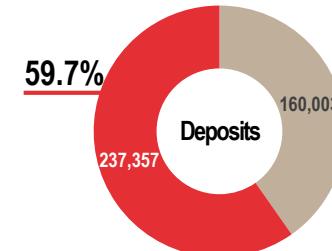
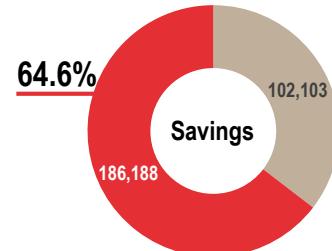
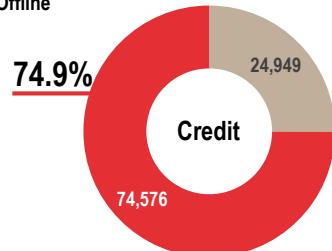
- DT Cultivation & DT Corporate Culture Strengthening
- Expansion of Agile Corporate Culture

## Digital Channel Mobile Subscribers



## 2023.2Q Accum. Main Digital Product Sales (No# of Accounts)

Digital      Offline



2022      57,923  
2022      30,050

2022      265,159  
2022      159,566

2022      261,691  
2022      248,813

2022      48,108  
2022      4,928

2021      81,811  
2021      23,983

2021      143,048  
2021      185,219

2021      102,543  
2021      208,076

2021      47,294  
2021      16,256

2020      62,370  
2020      27,844

2020      171,172  
2020      224,280

2020      124,526  
2020      226,951

2020      40,845  
2020      25,714

# 2023 3Q Highlights\_Group Structure

I II III IV V VI

(%, KRW bn, Accumulated)

## BNKFG

Est : 2011.03.15 / Tot. Assets: 174,004.0  
NI : 657.0 / Employees : 7,848

BSB	KNB	Capital	Securities	MSB	AM	VC	Credit Info.	System
Est: 1967.10.10 Branches : 216 Employees : 3,483	Est: 1970.05.22 Add: 2014.10.10 Branches : 155 Employees : 2,614	Est: 2010.07.15 Branches : 14 Employees : 529	Est: 1997.06.02 [Sec. Add : 2009.11] Branches : 4 Employees : 374	Est: 2011.12.13 Branches : 7 Employees : 144	Est: 2008.07.15 Add: 2015.07.28 Employees : 81	Est: 2009.03.24 Add: 2019.11.15 Employees : 23	Est: 2003.06.17 Indus.: Collection Employees : 141	Est: 2011.05.20 Indus.: IT Employees : 319
Share's Owned  100%	Share's Owned  100%	Share's Owned  100%	Share's Owned  100%	Share's Owned  100%	Share's Owned  100%	Share's Owned  100%	Share's Owned  100%	Share's Owned  100%
Tot. Assets  94,525.0	Tot. Assets  61,876.8	Tot. Assets  8,685.0	Tot. Assets  6,046.3	Tot. Assets  1,874.0	Tot. AUM  11,186.3	Tot. Assets  58.4	Tot. Assets  27.8	Tot. Assets  43.3
Net Income  393.0	Net Income  231.7	Net Income  102.7	Net Income  15.7	Net Income  1.5	Net Income  5.5	Net Income  2.7	Net Income  2.4	Net Income  3.5

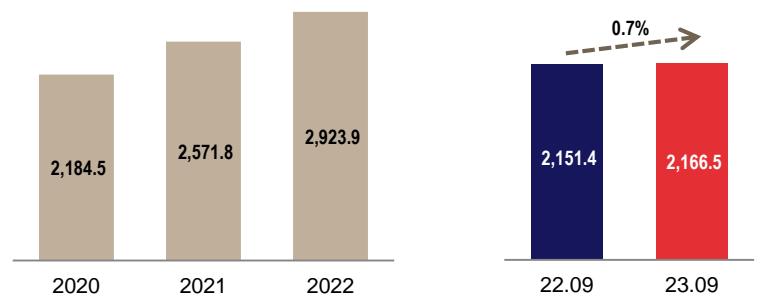
## Affiliates

Cambodia	Myanmar	Laos PDR	Kazakhstan	Kyrgyzstan
Est: 2014.03.07 Employees : 376 Share's Owned : 100% Tot. Assets: 120.7 KRW bn 2015.06 Start	Est: 2014.03.21 Employees : 528 Share's Owned : 99.9% Tot. Assets : 39.6 KRW bn 2014.12 Start	Est: 2015.04.24 Employees : 71 Share's Owned : 97% Tot. Assets : 46.7 KRW bn 2015.07 Start	Est: 2018.06.01 Employees : 90 Share's Owned : 100% Tot. Assets : 52.9 KRW bn 2018.11 Start	Est: 2022.09.16 Employees : 19 Share's Owned : 100% Tot. Assets : 5.4 KRW bn 2022.12 Start

# Profitability\_Group Earnings

I II III IV V VI

## Interest Income (%), KRW bn)



(KRW bn, %)	I	II	III	IV	V	VI
Net Interest Income	23.09	22.09	YoY	23.3Q	23.2Q	QoQ

Net Interest Income	2,166.5	2,151.4	0.7	717.4	717.7	-0.04
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Others	44.5	-68.7	Net Gain	-12.8	16.7	Net Loss
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SG&A(-)	1,092.6	1,073.2	1.8	342.6	357.1	-4.1
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Provision Expense(-)	452.5	279.7	61.8	162.7	164.9	-1.3
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Non-Operating Income	32.6	-38.4	Net Gain	15.8	-9.9	Net Gain
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Earnings Before Income Tax	901.5	1,030.1	-12.5	283.3	269.7	5.0
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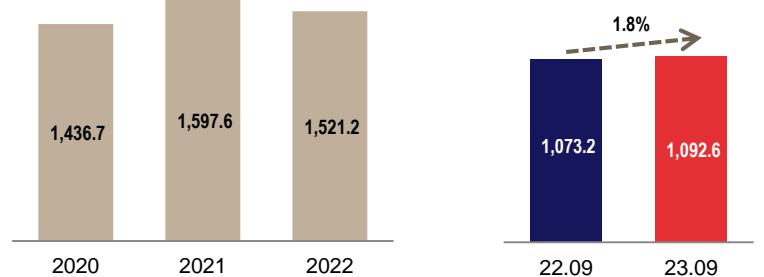
Income Tax Expense(-)	213.4	265.7	-19.7	70.9	62.3	13.8
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Net Income(A)	688.1	764.4	-10.0	212.4	207.4	2.4
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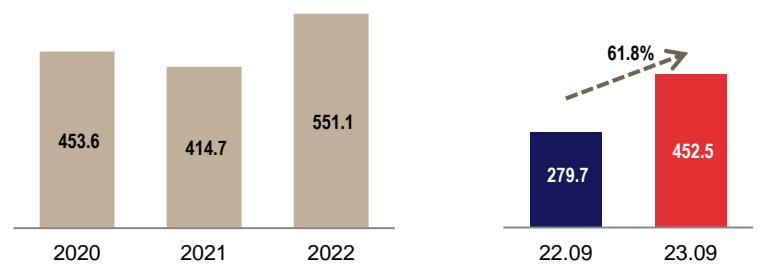
Net Income in Non-Controlling Interest(B)	31.1	36.7	-15.3	8.1	11.5	-29.6
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Net Income in Controlling Interest(C) (C) = (A) - (B)	657.0	727.7	-9.7	204.3	195.9	4.3
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## SG&A (%), KRW bn)



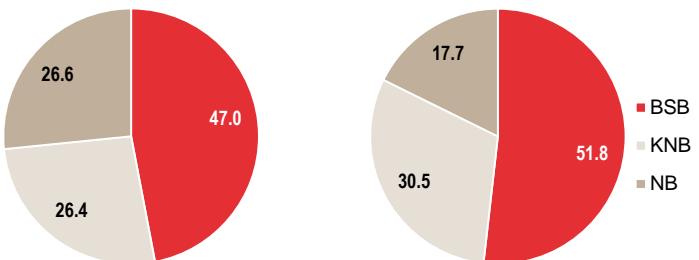
## Provisioning (%), KRW bn)



# Profitability\_Subsidiaries Earnings

I II III IV V VI

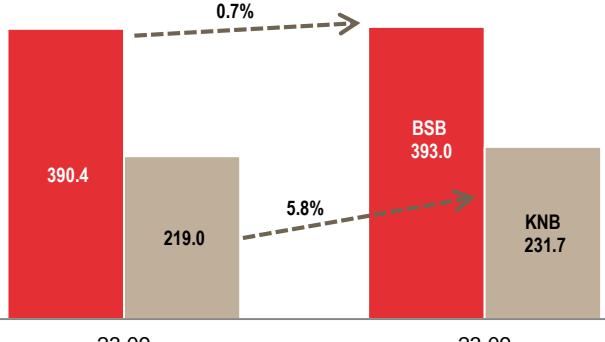
## □ Banks & Non-Bank Net Income Portion (%)



22.09

23.09

## □ Banks Net Income (KRW bn)



20.09

23.09

0.7%

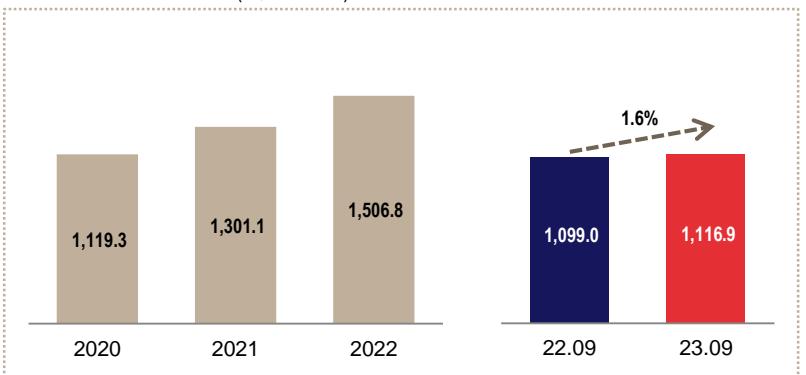
5.8%

(KRW bn, %)	23.09	22.09	YoY	23.3Q	23.2Q	QoQ
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MSB	1.5	8.8	-83.0	2.3	-1.5	Net Gain
AM	5.5	-14.5	Net Gain	-0.3	2.1	Net Loss
Venture Capital	2.7	1.0	170.0	1.0	1.1	-9.1
Credit Info	2.4	1.8	33.3	0.8	0.9	-11.1
System	3.5	2.9	20.7	1.2	1.3	-7.7
<b>Financial Group &amp; Unconsolidated Portion(C)</b>	<b>-70.6</b>	-66.1	-	-25.7	-24.5	-
<b>Net Income in Non-Controlling Interest(D)</b>	<b>31.1</b>	36.7	-15.3	8.1	11.5	-29.6
<b>Net Income in Controlling Interest(E) (E=A+B+C-D)</b>	<b>657.0</b>	727.7	-9.7	204.3	195.9	4.3

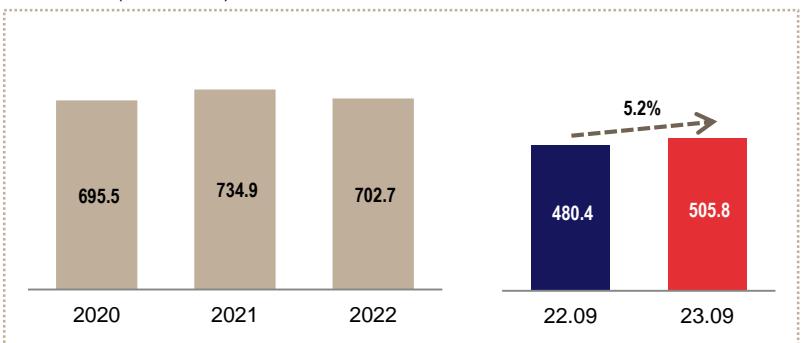
# Profitability\_Banks Earnings\_BSB

I II III IV V VI

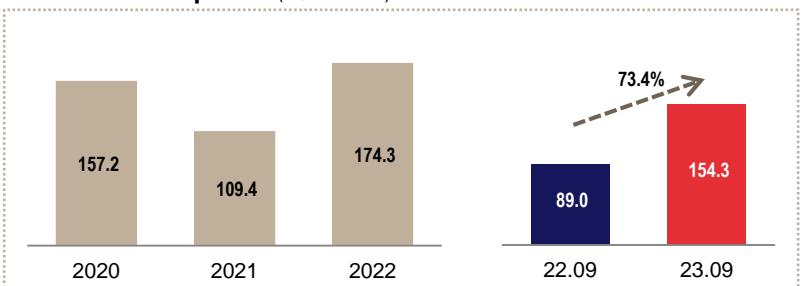
## Interest Income (% KRW bn)



## SG&A (% KRW bn)



## Provision Expense (% KRW bn)

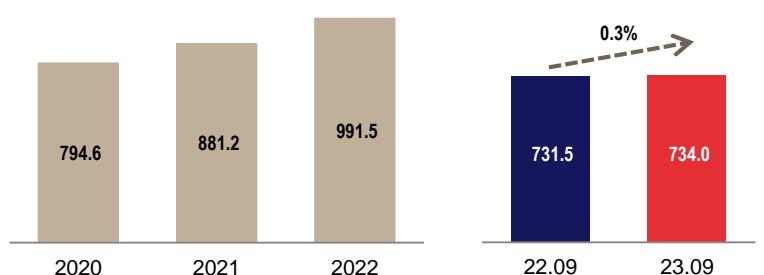


(KRW bn, %)	I 23.09	II 22.09	III YoY	IV 23.3Q	V 23.2Q	VI QoQ
Net Interest Income	<b>1,116.9</b>	1,099.0	1.6	369.2	364.6	1.3
Net Fee Income	<b>53.3</b>	63.8	-16.5	18.4	17.8	3.4
Fees from Trust Account	<b>11.5</b>	11.1	3.6	4.1	3.8	7.9
Others	<b>-39.7</b>	-92.1	-	-23.1	-7.3	-
SG&A(-)	<b>505.8</b>	480.8	5.2	163.2	170.3	-4.2
Provision Expense(-)	<b>154.3</b>	89.0	73.4	48.3	57.0	-15.3
Net Operating Income	<b>481.9</b>	512.0	-5.9	157.1	151.6	3.6
Non-Operating Income	<b>21.9</b>	3.3	563.6	6.5	2.9	124.1
Earnings Before Income Taxes	<b>503.8</b>	515.3	-2.2	163.6	154.5	5.9
Income Tax Expenses(-)	<b>110.8</b>	124.9	-11.3	36.8	33.6	9.5
Net Income	<b>393.0</b>	390.4	0.7	126.8	120.9	4.9

# Profitability\_Banks Earnings\_KNB

I II III IV V VI

## Interest Income (% KRW bn)



(KRW bn, %)

23.09 22.09 YoY 23.3Q 23.2Q QoQ

Net Interest Income 734.0 731.5 0.3 242.5 244.7 -0.9

Net Fee Income 39.3 48.0 -18.1 19.2 9.2 108.7

Fees from Trust Account 6.8 7.0 -2.9 2.1 2.4 -12.5

Others -25.9 -31.3 - -12.5 -13.8 - -

SG&A(-) 360.7 330.0 9.3 112.4 118.1 -4.8

Provision Expense(-) 103.2 88.6 16.5 44.5 29.4 51.4

Net Operating Income 290.3 336.6 -13.8 94.4 95.0 -0.6

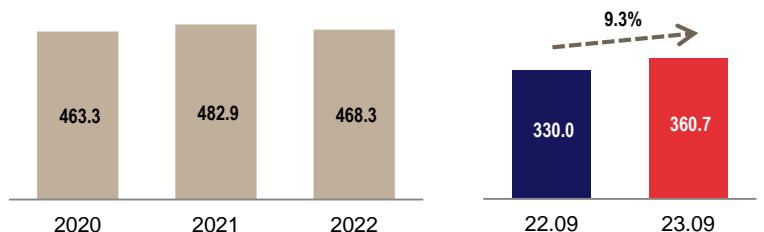
Non-Operating Income 7.1 -50.5 Net Gain 6.6 -8.1 Net Gain

Earnings Before Income Taxes 297.4 286.1 3.9 101.0 86.9 16.2

Income Tax Expenses(-) 65.7 67.1 -2.1 23.1 18.1 27.6

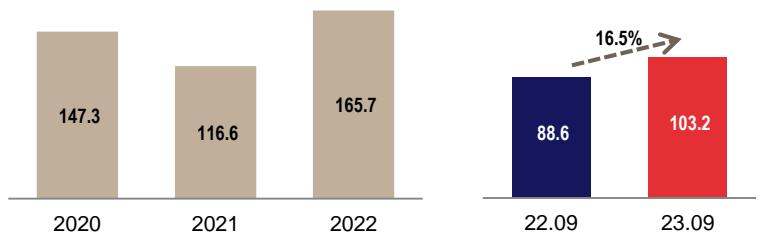
Net Income 231.7 219.0 5.8 77.9 68.8 13.2

## SG&A (% KRW bn)



22.09 YoY 23.3Q 23.2Q QoQ

## Provision Expense (% KRW bn)



23.09 22.09 YoY 23.3Q 23.2Q QoQ

23.09 22.09 YoY 23.3Q 23.2Q QoQ

# Profitability\_Banks NIM

I

II

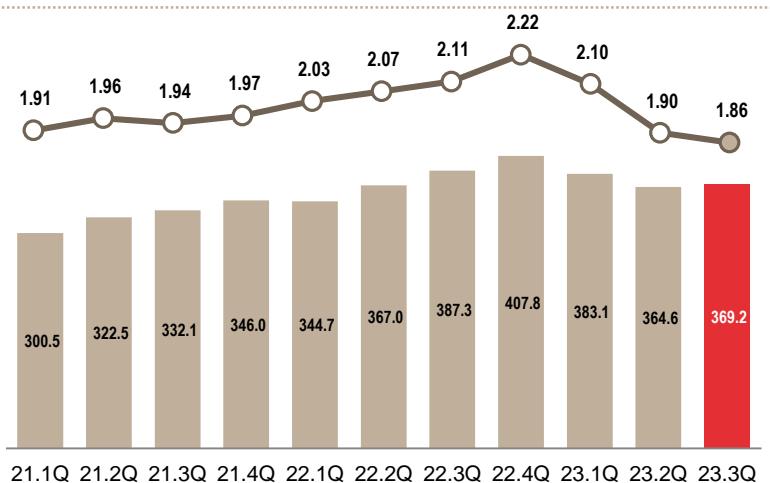
III

IV

V

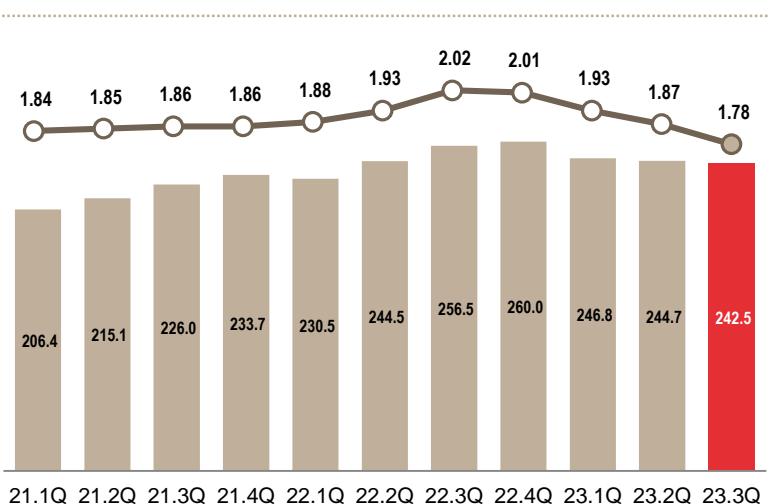
VI

## □ BSB Quarterly Interest Income & NIM (%, KRW bn)



(%, KRW tn)	23.3Q	23.2Q	23.1Q	22.4Q	22.3Q
Quarterly NIM	1.86	1.90	2.10	2.22	2.11
Quarterly NIS	2.15	2.22	2.44	2.56	2.38
Interest Rate on KRW Loans	5.19	5.20	5.33	4.73	3.95
Interest Rate paid on KRW Deposits	3.04	2.98	2.89	2.17	1.57
Average Interest Earning Assets	69.4	67.8	66.2	66.0	64.6
Accumulated NIM	1.95	2.00	2.10	2.11	2.07

## □ KNB Quarterly Interest Income & NIM (%, KRW bn)

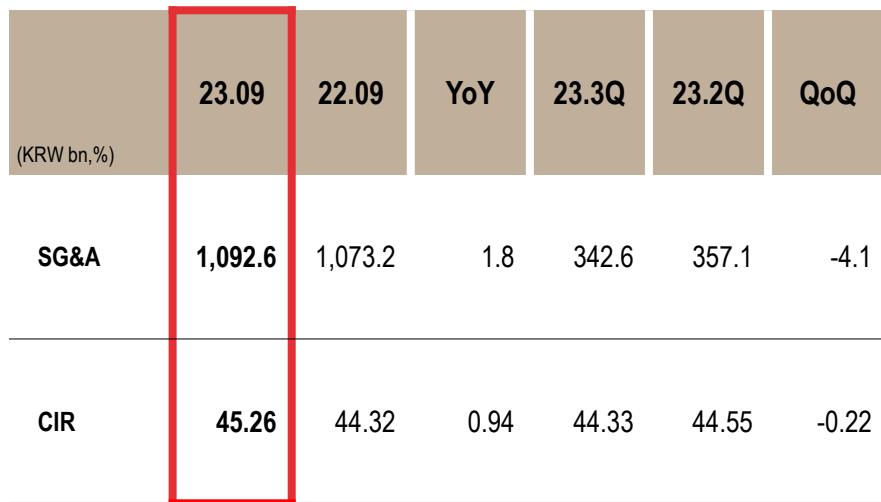
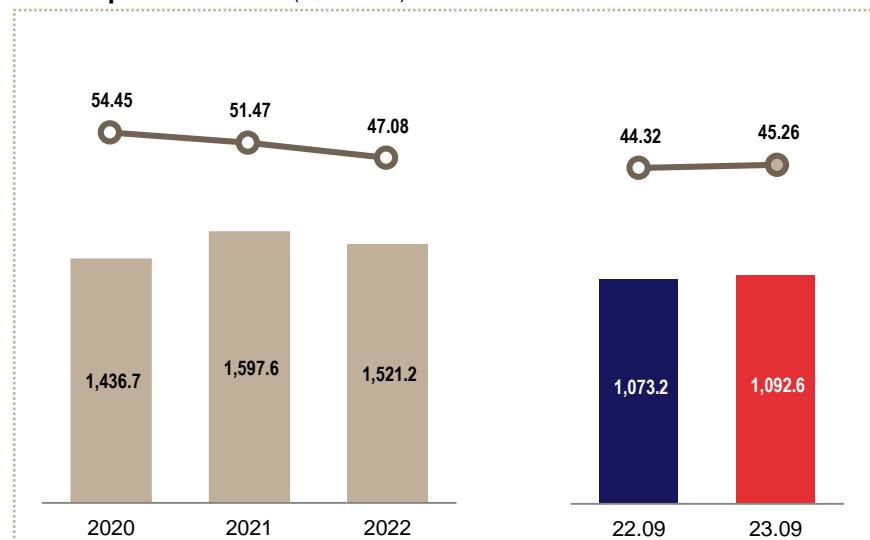


(%, KRW tn)	23.3Q	23.2Q	23.1Q	22.4Q	22.3Q
Quarterly NIM	1.78	1.87	1.93	2.01	2.02
Quarterly NIS	2.12	2.20	2.25	2.29	2.28
Interest Rate on KRW Loans	5.21	5.21	5.16	4.55	3.89
Interest Rate paid on KRW Deposits	3.09	3.01	2.91	2.26	1.61
Average Interest Earning Assets	46.8	45.6	45.1	44.9	43.9
Accumulated NIM	1.86	1.90	1.93	1.96	1.95

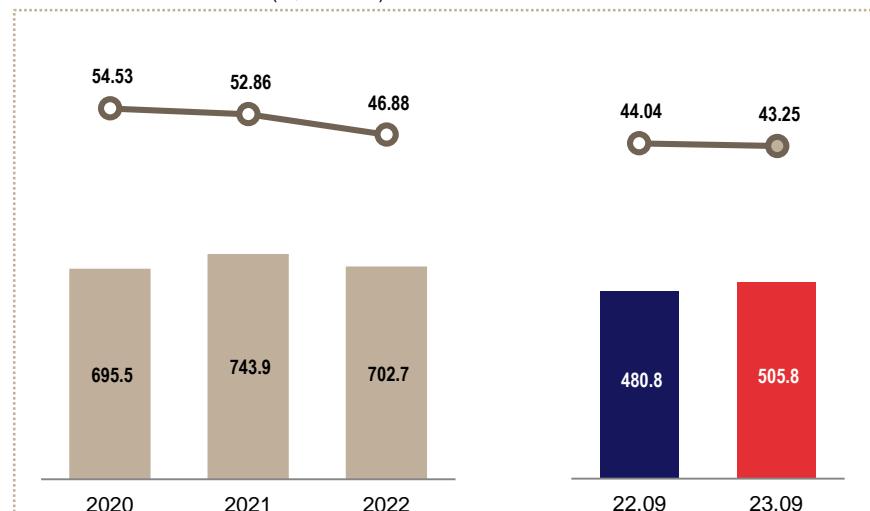
# Profitability\_SG&A

I II III IV V VI

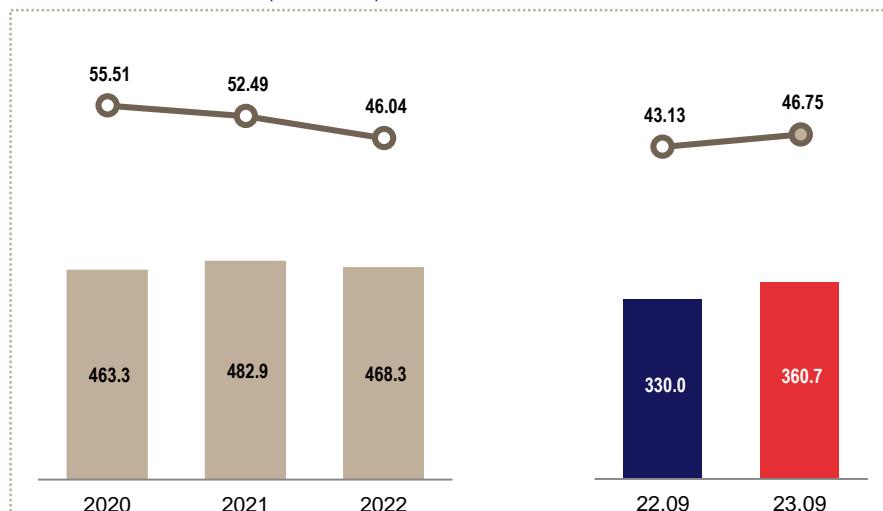
## □ Group SG&A & CIR (% , KRW bn)



## □ BSB SG&A & CIR (% , KRW bn)



## □ KNB SG&A & CIR (% , KRW bn)



Note) Bank's CIR, non-consolidated

# Growth\_Group Assets

I

II

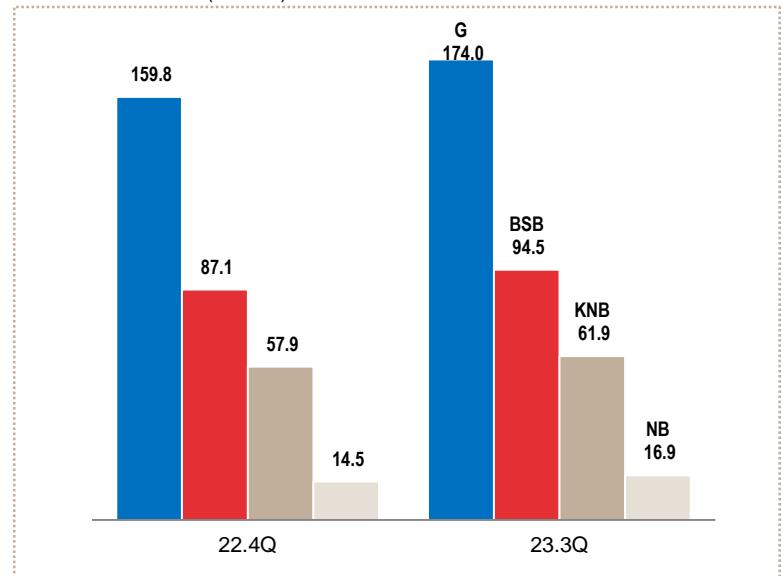
III

IV

V

VI

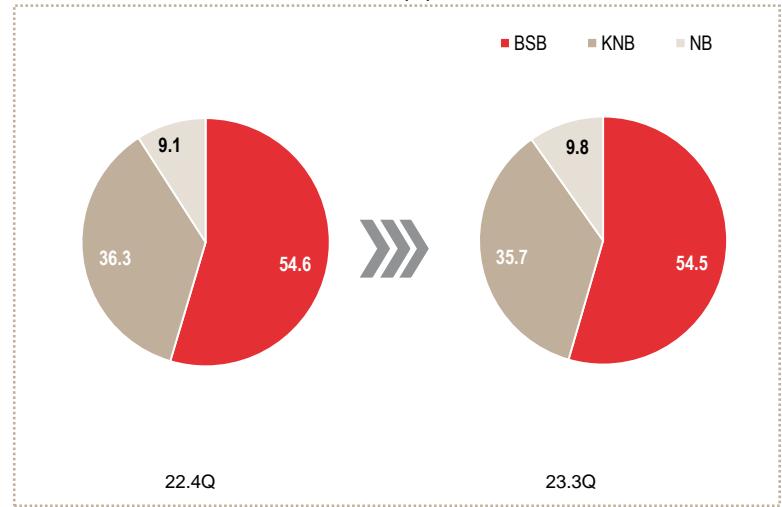
## □ Total Assets (KRW tn)



## □ Group Total Assets

(KRW bn, %)	23.3Q	22.4Q	YTD	23.2Q	QoQ
Bank	<b>156,401.8</b>	145,011.6	7.9	15,1451.8	3.3
BSB	<b>94,525.0</b>	87,104.2	8.5	91,063.4	3.8
KNB	<b>61,876.8</b>	57,907.4	6.9	60,388.4	2.5
Non-Bank	<b>16,941.4</b>	14,544.3	16.5	15,526.2	9.1
Capital	<b>8,685.0</b>	8,605.2	0.9	8,629.4	0.6
Securities	<b>6,046.3</b>	3,914.3	54.5	4,809.6	25.7
MSB	<b>1,874.0</b>	1,704.2	10.0	1,751.7	7.0
Asset Mgt.	<b>206.6</b>	208.1	-0.7	208.7	-1.0
Venture Capital	<b>58.4</b>	54.6	7.0	56.5	3.4
Credit Info	<b>27.8</b>	25.5	9.0	26.8	3.7
System	<b>43.3</b>	32.4	33.6	43.5	-0.5
Financial Group & Unconsolidated Portion	<b>660.8</b>	293.9	124.8	723.5	-8.7
<b>Group Total Assets</b>	<b>174,004.0</b>	159,849.8	8.9	167,701.5	3.8

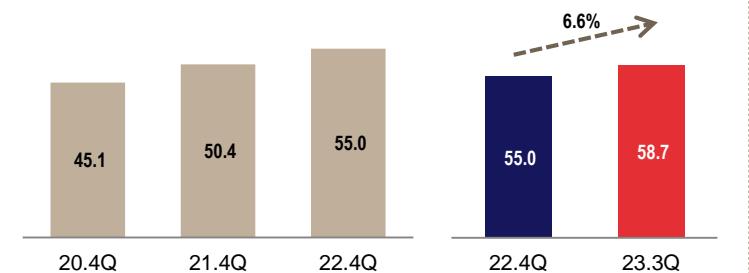
## □ Banks & Non-Banks Portion (%)



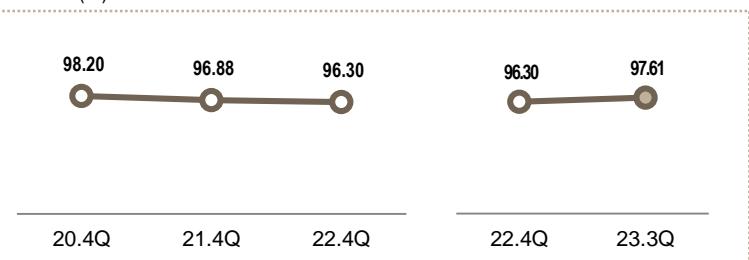
# Growth\_Bank Loans / Deposits\_BSB

I II III IV V VI

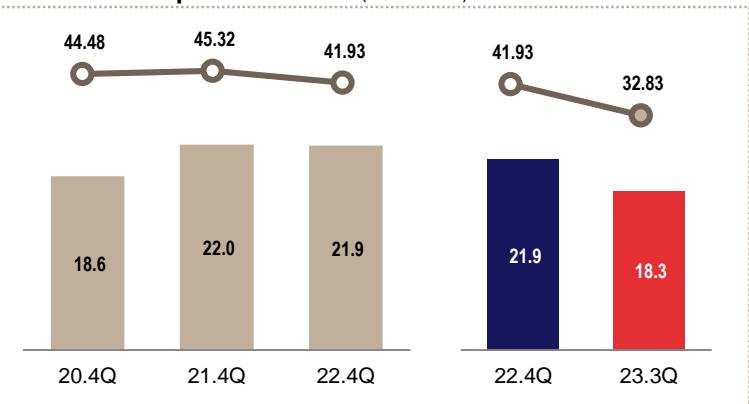
## KRW Loans (%), KRW tn)



## LDR (%)



## Low Cost Deposits & Ratio (%), KRW tn)



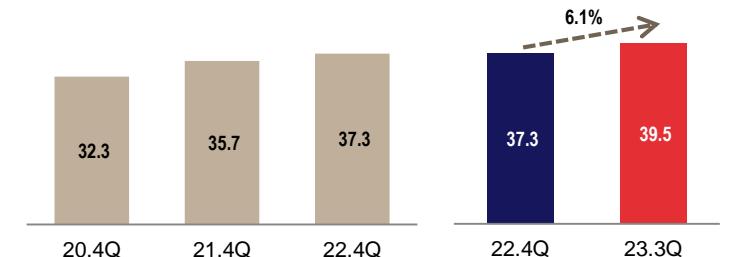
(KRW bn, %, Balance)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>KRW Loans<sup>1)</sup></b>	<b>58,670.7</b>	55,014.2	6.6	57,298.3	2.4
Corporate	<b>37,923.4</b>	36,353.3	4.3	37,592.0	0.9
SME	<b>34,852.7</b>	33,739.3	3.3	34,612.3	0.7
(SOHO) <sup>2)</sup>	<b>17,037.8</b>	16,328.9	4.3	17,251.5	-1.2
Large Corps.	<b>3,070.7</b>	2,614.0	17.5	2,979.7	3.1
Household	<b>19,203.2</b>	17,325.3	10.8	18,185.5	5.6
Mortgage	<b>14,685.8</b>	12,870.9	14.1	13,756.4	6.8
Public	<b>1,544.1</b>	1,335.6	15.6	1,520.8	1.5
<b>Foreign Currency Loans<sup>1)</sup></b>	<b>778.5</b>	769.1	1.2	745.6	4.4
<b>KRW Deposits<sup>1)</sup></b>	<b>58,192.9</b>	55,164.6	5.5	57,005.0	2.1
Low Cost Deposits	<b>18,590.9</b>	18,772.6	-1.0	18,412.7	1.0
Core Deposits	<b>15,472.6</b>	15,743.4	-1.7	15,928.4	-2.9
MMDA	<b>3,118.3</b>	3,029.2	2.9	2,484.3	25.5
(KRW bn, %, %p, Average Balance)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>Low-Cost Deposits(A)</b>	<b>18,323.5</b>	21,904.9	-16.3	18,274.9	0.3
Core Deposits <sup>2)</sup>	<b>15,538.0</b>	18,213.1	-14.7	15,473.4	0.4
MMDA	<b>2,785.5</b>	3,691.8	-24.5	2,801.5	-0.6
<b>KRW Deposits(B)</b>	<b>55,811.6</b>	52,241.4	6.8	54,940.1	1.6
A / B	<b>32.83</b>	41.93	-9.10	33.26	-0.43

1) Unconsolidated FS, 2) SOHO(<=3 KRW bn), 3) Core Deposits : Demand + Savings(Ex. MMDA)

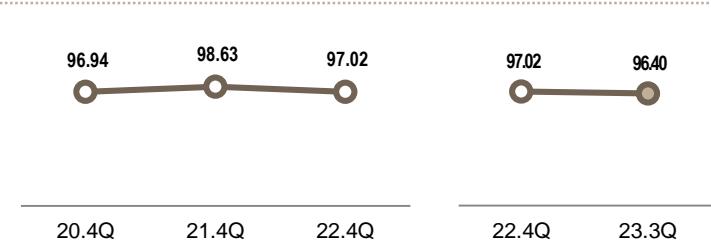
# Growth\_Bank Loans / Deposits\_KNB

I II III IV V VI

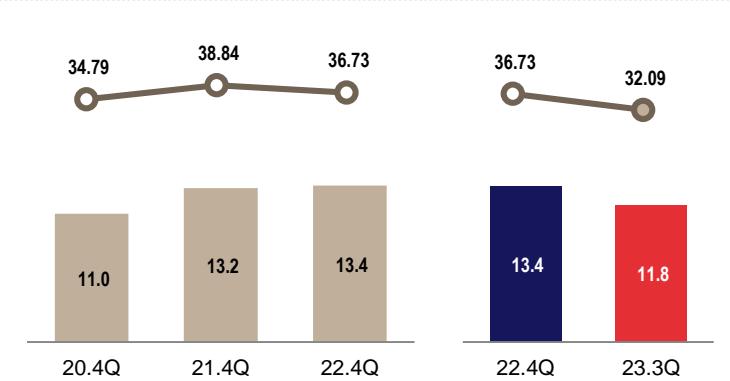
## KRW Loans (%), KRW tn)



## LDR (%)



## Low Cost Deposits & Ratio (%), KRW tn)



(KRW bn, %, Balance)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>KRW Loans<sup>1)</sup></b>	<b>39,507.9</b>	37,226.8	6.1	38,218.0	3.4
Corporate	<b>26,821.8</b>	24,741.4	8.4	25,671.6	4.5
SME	<b>24,810.3</b>	23,029.2	7.7	23,917.8	3.7
(SOHO) <sup>2)</sup>	<b>8,140.9</b>	7,689.4	5.9	7,999.3	1.8
Large Corps.	<b>2,011.5</b>	1,712.2	17.5	1,753.8	14.7
Household	<b>12,254.7</b>	12,095.7	1.3	12,144.1	0.9
Mortgage	<b>9,596.3</b>	9,584.6	0.1	9,548.9	0.5
Public	<b>431.4</b>	389.7	10.7	402.3	7.2
<b>Foreign Currency Loans<sup>1)</sup></b>	<b>82.8</b>	109.2	-24.2	106.1	-22.0
<b>KRW Deposits<sup>1)</sup></b>	<b>37,711.0</b>	36,372.9	3.7	36,672.2	2.8
Low Cost Deposits	<b>11,402.2</b>	11,851.3	-3.8	11,637.9	-2.0
Core Deposits	<b>10,210.3</b>	10,562.0	-3.3	10,411.1	-1.9
MMDA	<b>1,191.9</b>	1,289.3	-7.6	1,226.8	-2.8

(KRW bn, %, %p, Average Balance)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>Low-Cost Deposits(A)</b>	<b>11,844.9</b>	13,401.9	-11.6	11,900.9	-0.5
Core Deposits <sup>2)</sup>	<b>10,530.8</b>	11,712.8	-10.1	10,548.0	-0.2
MMDA	<b>1,314.1</b>	1,689.1	-22.2	1,352.9	-2.9
<b>KRW Deposits(B)</b>	<b>36,906.1</b>	36,489.0	1.1	36,419.2	1.3
A / B	<b>32.09</b>	36.73	-4.64	32.68	-0.59

1) Unconsolidated FS, 2) SOHO( $\leq 2$  KRW bn), 3) Core Deposits : Demand + Savings(Ex. MMDA)

# Asset Quality\_Group

I

II

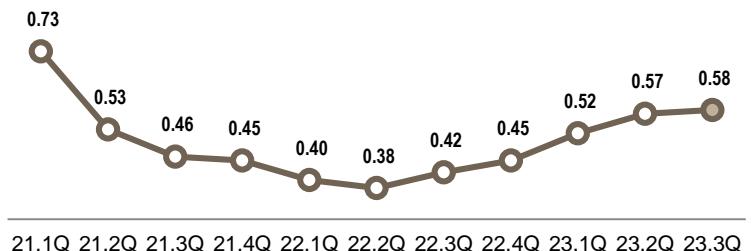
III

IV

V

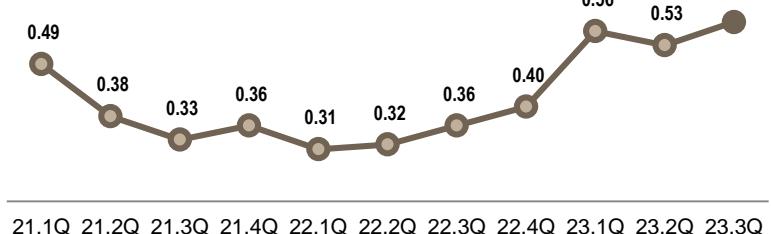
VI

## SBL(NPL) Ratio (%)



Note) Excluding Overseas subsidiaries, Consolidated SPC etc.

## Delinquency Ratio (%)



(KRW bn, %, %p)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>Total Credits</b>	<b>112,544.5</b>	106,602.6	5.6	109,734.7	2.6
Normal	<b>110,373.5</b>	105,242.7	4.9	107,901.1	2.3
Precautionary	<b>1,513.2</b>	881.8	71.6	1,203.9	25.7
Substandard	<b>404.1</b>	224.7	79.8	354.6	14.0
Doubtful	<b>154.1</b>	90.5	70.3	149.7	2.9
Expected Loss	<b>99.6</b>	162.9	-38.9	125.4	-20.6
SBL(Substandard & Below Loans)	<b>657.8</b>	478.1	37.6	629.7	4.5
<b>SBL Ratio</b>	<b>0.58</b>	0.45	0.13	0.57	0.01
SBL Coverage Ratio (Ratio before Reserve deduction)	<b>179.00</b> <b>(243.49)</b>	219.32 (311.69)	-40.32 (-68.20)	181.22 (246.66)	-2.22 (-3.17)
<b>Delinquency Ratio</b>	<b>0.58</b>	0.40	0.18	0.53	0.05
Loan Amount	<b>111,399.2</b>	105,682.8	5.4	108,784.7	2.4
Delinquent Amount	<b>651.5</b>	418.4	55.7	576.0	13.1

# Asset Quality\_BSB

I

II

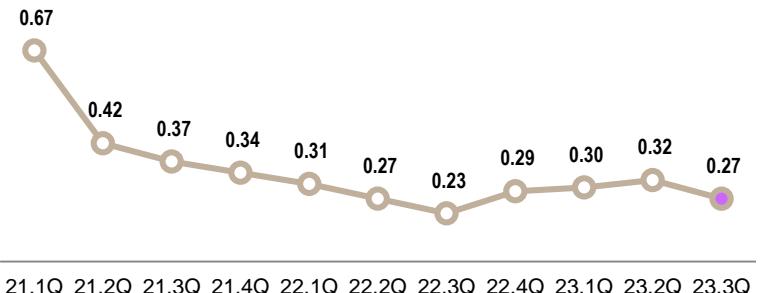
III

IV

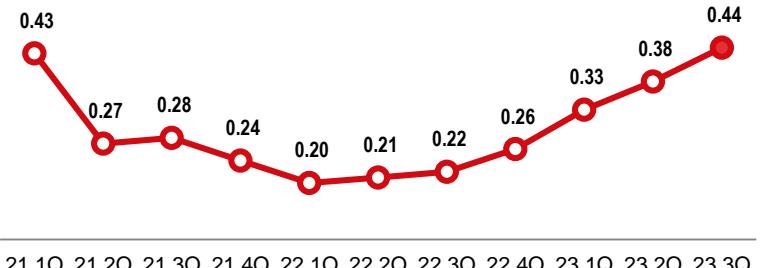
V

VI

## SBL(NPL) Ratio (%)



## Delinquency Ratio (%)

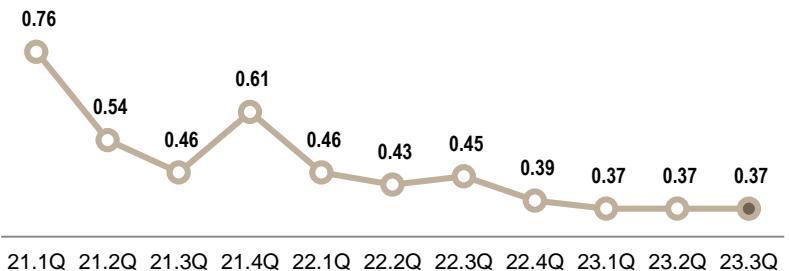


(KRW bn, %, %p)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>Total Credits</b>	<b>61,317.0</b>	57,745.7	6.2	59,770.5	2.6
Normal	<b>60,791.9</b>	57,289.4	6.1	59,313.2	2.5
Precautionary	<b>361.0</b>	287.5	25.6	268.3	34.6
Substandard	<b>95.3</b>	76.0	25.4	110.6	-13.8
Doubtful	<b>26.9</b>	15.3	75.8	21.0	28.1
Expected Loss	<b>41.9</b>	77.5	-45.9	57.4	-27.0
SBL(Substandard & Below Loans)	<b>164.1</b>	168.8	-2.8	189.0	-13.2
<b>SBL Ratio</b>	<b>0.27</b>	0.29	-0.02	0.32	-0.05
SBL Coverage Ratio (Ratio before Reserve deduction)	<b>327.89</b> <b>(432.84)</b>	294.64 (417.31)	33.25 (15.53)	276.54 (377.81)	51.35 (55.03)
<b>Delinquency Ratio</b>	<b>0.44</b>	0.26	0.18	0.38	0.06
Loan Amount	<b>60,476.1</b>	57,078.6	6.0	59,097.3	2.3
Delinquent Amount	<b>264.5</b>	149.3	77.2	227.5	16.3

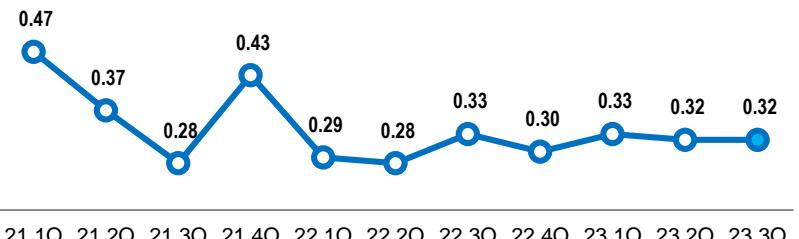
# Asset Quality\_KNB

I II III IV V VI

## SBL(NPL) Ratio (%)



## Delinquency Ratio (%)



(KRW bn, %, %p)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>Total Credits</b>	<b>40,506.8</b>	38,288.2	5.8	39,266.0	3.2
Normal	<b>40,073.3</b>	37,896.7	5.7	38,849.4	3.2
Precautionary	<b>283.2</b>	241.3	17.4	272.1	4.1
Substandard	<b>93.8</b>	91.9	2.1	83.1	12.9
Doubtful	<b>28.6</b>	21.9	30.6	27.3	4.8
Expected Loss	<b>27.9</b>	36.4	-23.4	34.1	-18.2
SBL(Substandard & Below Loans)	<b>150.3</b>	150.2	0.1	144.5	4.0
<b>SBL Ratio</b>	<b>0.37</b>	0.39	-0.02	0.37	-
SBL Coverage Ratio (Ratio before Reserve deduction)	<b>228.40</b> <b>(314.15)</b>	203.95 (303.60)	24.45 (10.55)	228.45 (319.62)	-0.05 (-5.47)
<b>Delinquency Ratio</b>	<b>0.32</b>	0.30	0.02	0.32	-
Loan Amount	<b>40,222.5</b>	38,055.8	5.7	39,009.5	3.1
Delinquent Amount	<b>129.6</b>	113.7	14.0	124.6	4.0

# Asset Quality\_Group Provisioning

I

II

III

IV

V

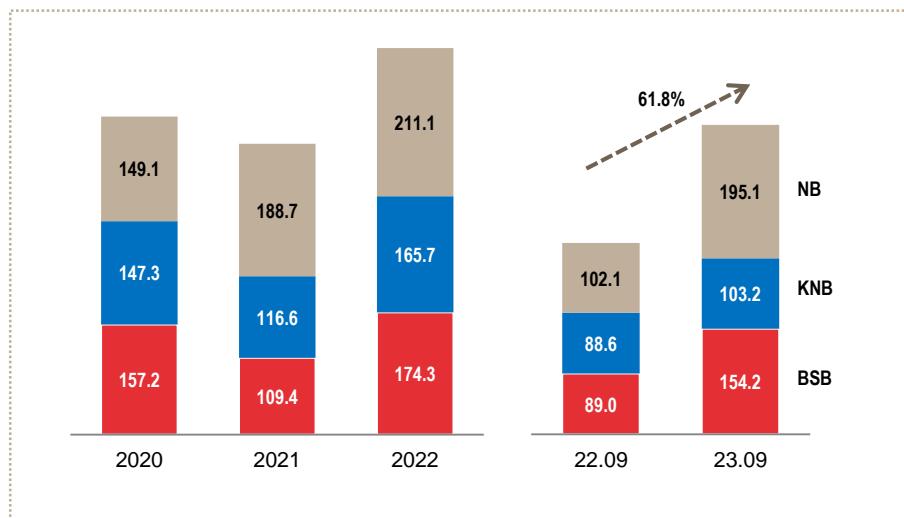
VI

## □ Provision Expense

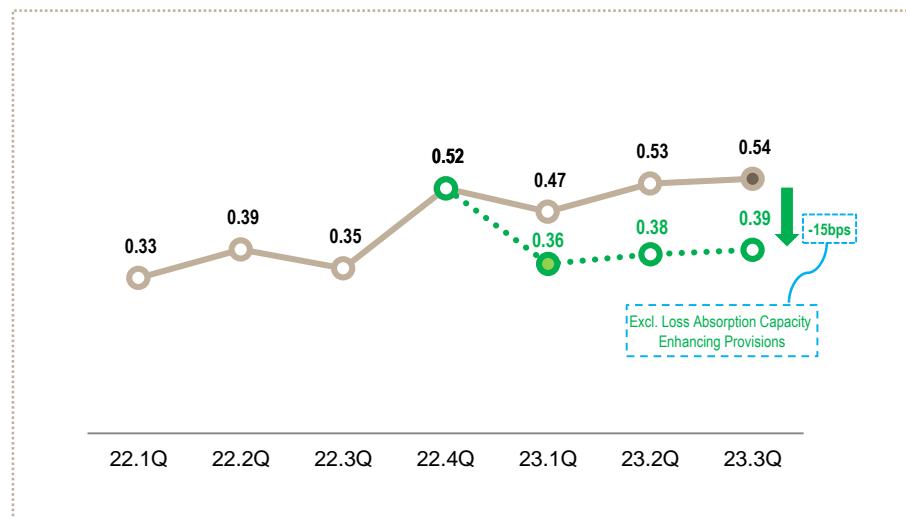
(KRW bn,%)	2023				2022				
	23.09	3Q	2Q	1Q	4Q	22.09	3Q	2Q	1Q
Total Provisions(A)	452.5	162.7	164.9	124.9	551.1	271.4	279.7	79.5	118.4
Total Credits(B)	112,544.5	112,544.5	190,734.7	107,442.7	106,602.6	106,602.6	105,843.8	105,843.8	104,585.3
<sup>1)</sup> Credit Cost(A/B)	0.54	0.57	0.60	0.47	0.52	1.01	0.35	0.30	0.45

1) Accumulated

## □ Banks & Non-Bank Provision Breakdown (KRW bn)



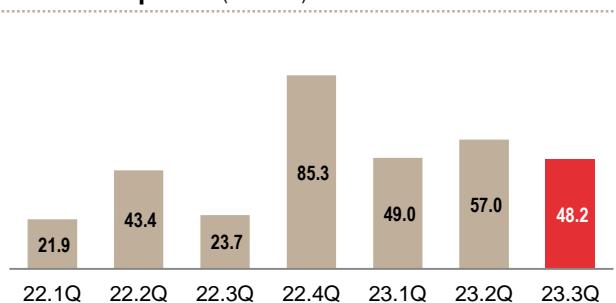
## □ Credit Cost (%)



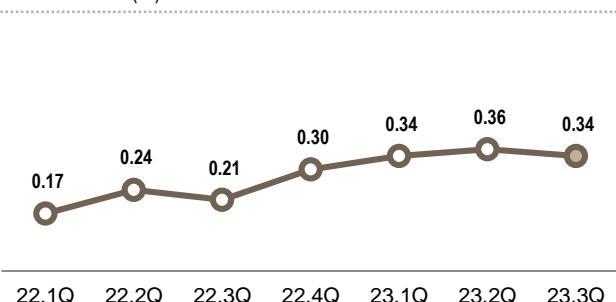
# Asset Quality\_Provisioning / Write-offs & Sales\_BSB

I II III IV V VI

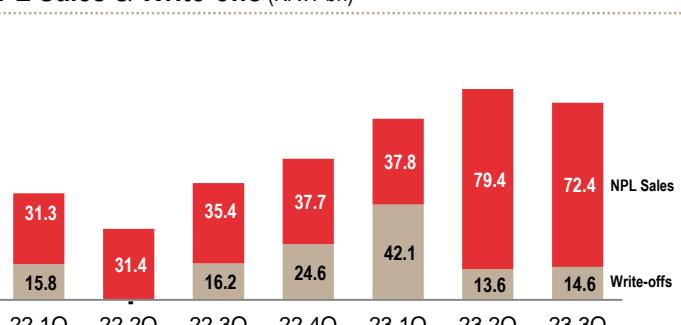
## □ Provision Expense (KRW bn)



## □ Credit Cost (%)



## □ NPL Sales & Write-offs (KRW bn)



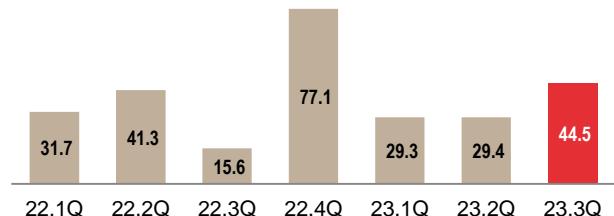
## □ Provision Expense / Write-offs & NPL Sales

(KRW bn, %)	23.3Q	23.2Q	23.1Q	22.4Q	22.3Q	22.2Q	22.1Q
Corporate	33.2	35.9	40.2	72.6	15.2	33.7	17.5
Household	12.1	16.5	6.2	10.5	7.2	6.1	3.0
Credit Card	2.9	3.2	3.0	3.2	1.3	3.0	1.5
Others	0.0	1.4	-0.4	-1.0	0.0	0.6	-0.1
<b>Total(A)</b>	<b>48.2</b>	57.0	49.0	85.3	23.7	43.4	21.9
Total Credits(B)	61,317.0	59,770.5	58,136.6	57,745.7	55,650.3	55,639.6	53,371.1
Credit Cost(A/B)	0.31	0.38	0.34	0.59	0.17	0.31	0.17
<b>Total Write-Offs</b>	<b>14.6</b>	13.6	42.1	24.6	16.2	0.0	15.8
Corporate	5.7	5.7	35.9	14.2	4.8	0.0	10.4
Household	6.0	4.8	3.6	6.4	5.9	0.0	2.2
Credit Card	2.9	3.1	2.6	4.0	5.5	0.0	3.2
<b>Total NPL Sales</b>	<b>72.4</b>	79.4	37.8	37.7	35.4	31.4	31.3
(NPL Sales for SBL Loans)	69.8	75.1	27.3	28.6	25.4	27.3	27.6
Corporate	65.8	71.6	35.5	36.6	32.3	27.0	29.2
Household	6.0	6.9	1.6	0.7	3.0	4.3	1.3
Credit Card	0.6	0.9	0.7	0.4	0.1	0.1	0.8

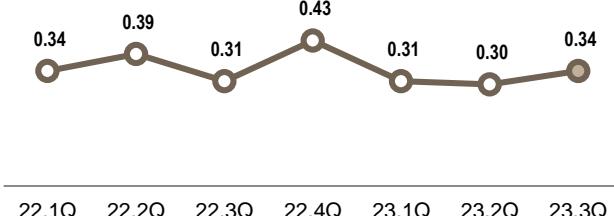
# Asset Quality\_Provisioning / Write-offs & Sales\_KNB

I II III IV V VI

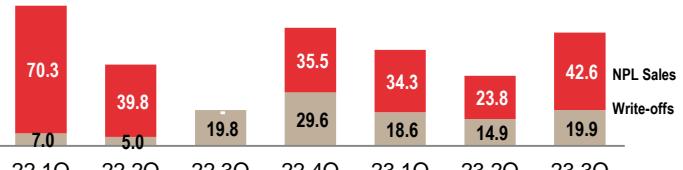
## □ Provision Expense (KRW bn)



## □ Credit Cost (%)



## □ NPL Sales & Write-offs (KRW bn)

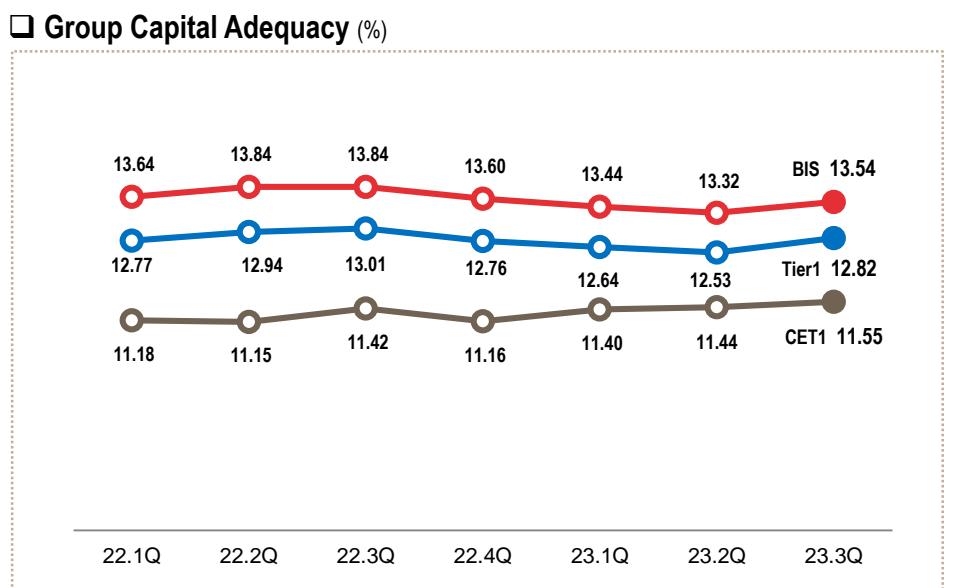


## □ Provision Expense / Write-offs & NPL Sales

(KRW bn, %)	23.3Q	23.2Q	23.1Q	22.4Q	22.3Q	22.2Q	22.1Q
Corporate	21.9	16.9	16.1	59.3	6.6	28.5	24.3
Household	18.2	10.1	11.2	12.5	7.0	8.2	6.0
Credit Card	4.4	2.4	2.0	2.9	1.8	2.5	1.5
Others	0.0	0.0	0.0	2.4	0.2	2.1	-0.1
<b>Total(A)</b>	<b>44.5</b>	29.4	29.3	77.1	15.6	41.3	31.7
Total Credits(B)	<b>40,506.8</b>	39,266.0	38,850.3	38,288.2	38,271.6	38,004.9	37,602.9
Credit Cost(A/B)	<b>0.44</b>	0.30	0.31	0.80	0.16	0.44	0.34
<b>Total Write-Offs</b>	<b>19.9</b>	14.9	18.6	29.6	19.8	5.0	7.0
Corporate	6.5	6.9	9.1	19.9	8.1	0.5	1.6
Household	11.1	5.9	7.8	8.0	9.8	1.5	3.8
Credit Card	2.3	2.1	1.7	1.7	1.9	3.0	1.6
<b>Total NPL Sales</b>	<b>42.6</b>	23.8	34.3	35.5	0.0	39.8	70.3
(NPL Sales for SBL Loans)	<b>38.2</b>	22.1	31.3	34.3	0.0	39.0	66.9
Corporate	<b>42.4</b>	23.3	33.6	35.2	0.0	39.5	69.8
Household	<b>0.1</b>	0.3	0.6	0.1	0.0	0.2	0.3
Credit Card	<b>0.1</b>	0.2	0.1	0.2	0.0	0.1	0.2

# Capital Adequacy

I II III IV V VI



**Group**  
(KRW bn, %, %p,  
BaselIII IRB)

	23.3Q	22.4Q	YTD	23.2Q	QoQ
Tot. Risk Adj. Capital	<b>10,546.7</b>	10,138.2	4.0	10,245.8	2.9
Tier I	<b>9,986.6</b>	9,510.1	5.0	9,639.3	3.6
(CETI)	<b>8,999.7</b>	8,315.9	8.2	8,802.0	2.2
Tot. R.W.A.	<b>77,907.2</b>	74,523.3	4.5	76,910.2	1.3
BIS Capital Ratio	<b>13.54</b>	13.60	-0.06	13.32	0.22
Tier I	<b>12.82</b>	12.76	0.06	12.53	0.29
(CETI)	<b>11.55</b>	11.16	0.39	11.44	0.11

**BSB**  
(KRW bn, %, %p,  
BaselIII I.R.B.)

	23.3Q	22.4Q	YTD	23.2Q	QoQ
Tot. Risk Adj. Capital	<b>5,629.4</b>	5,499.9	2.4	5,580.7	0.9
Tier I	<b>5,377.7</b>	5,179.5	3.8	5,263.8	2.2
(CETI)	<b>5,128.5</b>	4,830.6	6.2	5,014.6	2.3
Tot. R.W.A.	<b>34,395.9</b>	33,225.8	3.5	34,013.5	1.1
BIS Capital Ratio	<b>16.37</b>	16.55	-0.18	16.41	-0.04
Tier I	<b>15.63</b>	15.59	0.04	15.48	0.15
(CETI)	<b>14.91</b>	14.54	0.37	14.74	0.17

**KNB**  
(KRW bn, %, %p,  
BaselIII I.R.B.)

	23.3Q	22.4Q	YTD	23.2Q	QoQ
Tot. Risk Adj. Capital	<b>3,470.0</b>	3,457.3	0.4	3,419.1	1.5
Tier I	<b>3,270.3</b>	3,216.4	1.7	3,206.2	2.0
(CETI)	<b>3,070.9</b>	2,917.3	5.3	3,006.7	2.1
Tot. R.W.A.	<b>24,198.7</b>	22,517.2	7.5	23,446.4	3.2
BIS Capital Ratio	<b>14.34</b>	15.35	-1.01	14.58	-0.24
Tier I	<b>13.51</b>	14.28	-0.77	13.67	-0.16
(CETI)	<b>12.69</b>	12.96	-0.27	12.82	-0.13

# Appendix\_Banks KRW Loans Portfolio

I

II

III

IV

V

VI

## ▣ BSB

(KRW bn, %, Balance)	2023 3Q			
	Amount	Ratio	YTD	QoQ
<b>Manufacturing</b>	<b>8,835.8</b>	15.1	1.5	-0.1
Steel Metal Products	2,518.4	4.3	2.6	0.4
Automobile Parts	1,401.2	2.4	-10.7	-5.7
Machinery	1,219.5	2.1	-2.3	-2.9
Petroleum, Rubber, etc.	1,107.9	1.9	11.4	5.9
Fabric	301.9	0.5	-10.9	-0.5
Garment & Shoes	367.8	0.6	2.2	-2.6
Kitchen Units	556.6	0.9	17.6	2.3
Electronics	429.8	0.7	13.5	3.7
Paper, Paper Mills	165.8	0.3	9.2	11.6
Others	766.9	1.3	3.6	1.0
<b>Non-Manufacturing</b>	<b>30,631.7</b>	52.2	5.7	1.2
Wholesale & Retail	4,978.7	8.5	3.3	-0.6
Public	96.7	0.2	2.2	1.0
Construction & Engineering	2,105.9	3.6	18.9	2.2
Real Estate	12,910.4	22.0	5.0	1.1
Insurance & Financing	658.3	1.1	16.2	18.0
Transportation	1,167.7	2.0	-4.2	-1.0
Hotel & Food	2,758.4	4.7	5.3	1.0
Others	5,955.6	10.2	6.4	1.6
<b>Households</b>	<b>19,203.2</b>	32.7	10.8	5.6
<b>KRW Loans</b>	<b>58,670.7</b>	100.0	6.6	2.4

## ▣ KNB

(KRW bn, %, Balance)	2023 3Q			
	Amount	Ratio	YTD	QoQ
<b>Manufacturing</b>	<b>10,521.3</b>	26.6	4.7	3.5
Steel Metal Products	2,457.7	6.2	5.6	2.4
Automobile Parts	2,687.3	6.8	2.3	4.6
Machinery	2,513.6	6.4	4.9	4.1
Petroleum, Rubber, etc.	449.0	1.1	14.7	7.4
Fabric	125.5	0.3	-4.5	1.9
Garment & Shoes	33.6	0.1	28.2	34.4
Kitchen Units	391.9	1.0	2.0	-1.7
Electronics	648.7	1.6	7.3	3.3
Paper, Paper Mills	115.8	0.3	8.4	5.7
Others	1,098.2	2.8	4.2	1.3
<b>Non-Manufacturing</b>	<b>16,731.9</b>	42.4	10.9	5.2
Wholesale & Retail	3,637.4	9.2	9.4	3.8
Public	5.4	0.01	-6.9	-3.6
Construction & Engineering	938.4	2.4	11.7	3.0
Real Estate	5,463.0	13.8	9.3	6.1
Insurance & Financing	486.3	1.2	39.3	13.5
Transportation	688.5	1.7	5.0	3.2
Hotel & Food	1,527.4	3.9	15.6	6.6
Others	3,985.5	10.1	11.2	4.7
<b>Households</b>	<b>12,254.7</b>	31.0	1.3	0.9
<b>KRW Loans</b>	<b>39,507.9</b>	100.0	6.1	3.4

\*Sectors are based on FSS Business Report

※ KSIC(Korea Standard Industry Classification) Change(July 1,2017) applied

# Appendix\_Cyclical Sector

I

II

III

IV

V

VI

2023.3Q

(KRW bn, %)	Steel	Auto	Construction	Shipbuilding	Shipping	Chemical
<b>Exposure</b>	3,639.3	2,671.7	3,102.0	1,356.5	242.1	807.0
<b>(% of Total Credits)</b>	3.6	2.7	3.1	1.3	0.2	0.8
<b>Collateral &amp; Provision</b>	2,898.0	2,104.4	2,116.0	1,118.3	153.8	547.6
<b>Collateral &amp; Provision Coverage</b>	79.6	78.8	68.2	82.4	63.5	67.9
<b>No# of Creditors</b>	2,738	1,772	5,614	1,202	171	678

Note 1) Exposure & Total Credits are the sum of BSB & KNB

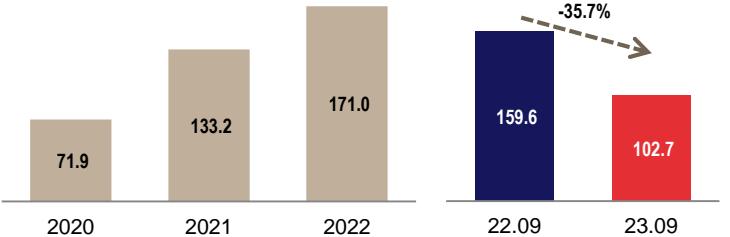
Note 2) Sectors are based on FSS Business Report

Note 3) Construction includes Real Estate PF(Ref. Collateral for Real Estate PFs are evaluated based on future cash flow that does not include land, buildings under construction etc. hence the overall low construction coverage)

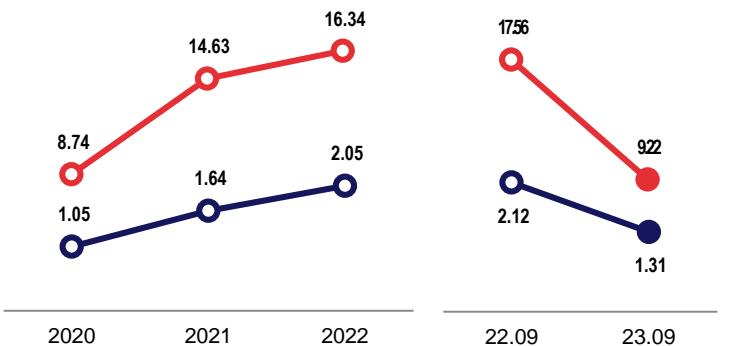
# Appendix\_BNK Capital

I II III IV V VI

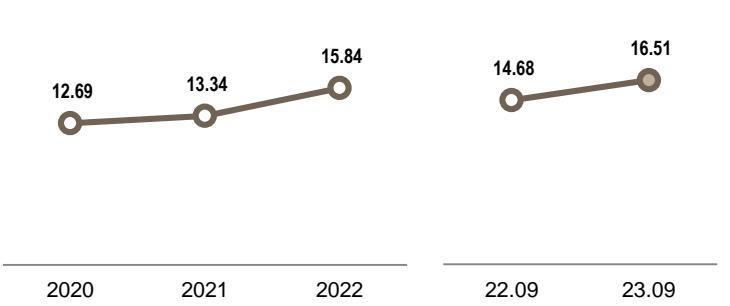
## Net Income (%), KRW bn)



## ROA, ROE (%)



## Adjusted Capital Ratio (%)



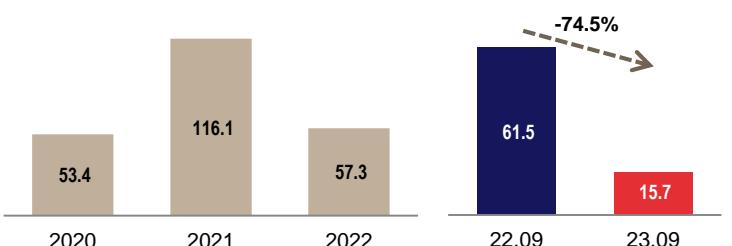
(KRW bn, %, Balance)	23.09	22.09	YoY	23.3Q	23.2Q	QoQ
Net Interest Income	247.8	265.3	-6.6	80.9	83.5	-3.1
Fee Income	19.5	49.7	-60.8	7.8	5.1	52.9
Others	76.9	49.3	56.0	26.9	36.8	-26.9
SG&A(-)	76.0	69.5	9.4	26.0	24.7	5.3
Provision Expense(-)	124.1	78.1	58.9	46.3	43.8	5.7
Non-Operating Income	-9.1	0.2	Net Loss	-1.0	-8.0	-
<b>Earnings Before Inc. Tax</b>	<b>135.0</b>	<b>216.9</b>	<b>-37.8</b>	<b>42.3</b>	<b>48.9</b>	<b>-13.5</b>
Income Tax Expenses(-)	32.3	57.3	-43.6	10.8	10.3	4.9
<b>Net Income</b>	<b>102.7</b>	<b>159.6</b>	<b>-35.7</b>	<b>31.5</b>	<b>38.6</b>	<b>-18.4</b>

(KRW bn, %, Balance)	23.3Q	22.4Q	YTD	23.2Q	QoQ
<b>Assets</b>	<b>8,685.0</b>	8,604.3	0.9	8,629.4	0.6
Cash and Dues	100.2	100.7	-0.5	108.0	-7.2
Securities	439.5	333.1	31.9	419.2	4.8
Loans	5,440.8	5,594.5	-2.7	5,525.4	-1.5
Venture Capital Business	27.5	21.8	26.1	27.5	0.0
Durables Installment Financing Assets	430.0	415.1	3.6	417.2	3.1
Leased Assets	2,064.6	1,867.6	10.5	1,952.4	5.7
Fixed Assets	21.9	17.5	25.1	19.1	14.7
Other Assets	160.5	254.0	-36.8	160.6	-0.1
<b>Liability &amp; Shareholder's Equity</b>	<b>8,685.0</b>	<b>8,604.3</b>	<b>0.9</b>	<b>8,629.4</b>	<b>0.6</b>
Borrowings	6,785.6	6,888.3	-1.5	6,805.7	-0.3
Other Liabilities	596.6	516.8	15.4	553.1	7.9
Shareholder's Equity	1,302.8	1,199.2	8.6	1,270.6	2.5

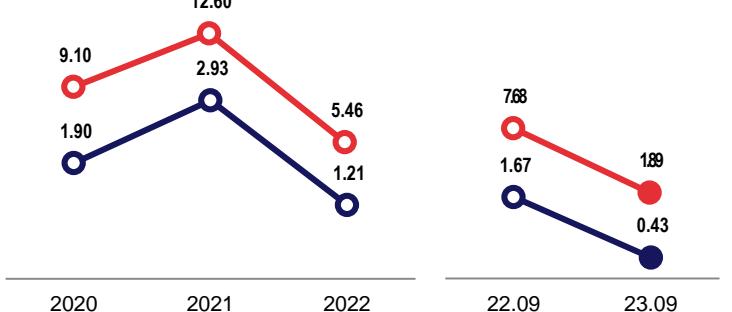
# Appendix\_BNK Securities

I II III IV V VI

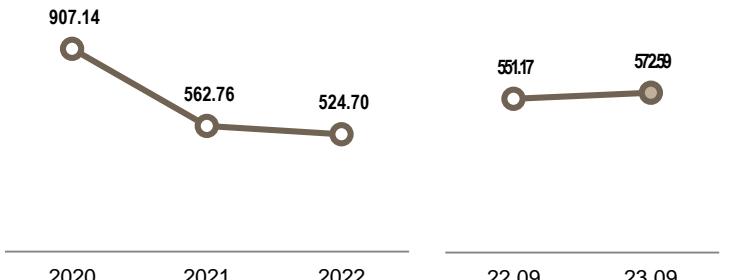
## Net Income (%), KRW bn



## ROA, ROE (%)



## NCR (%)

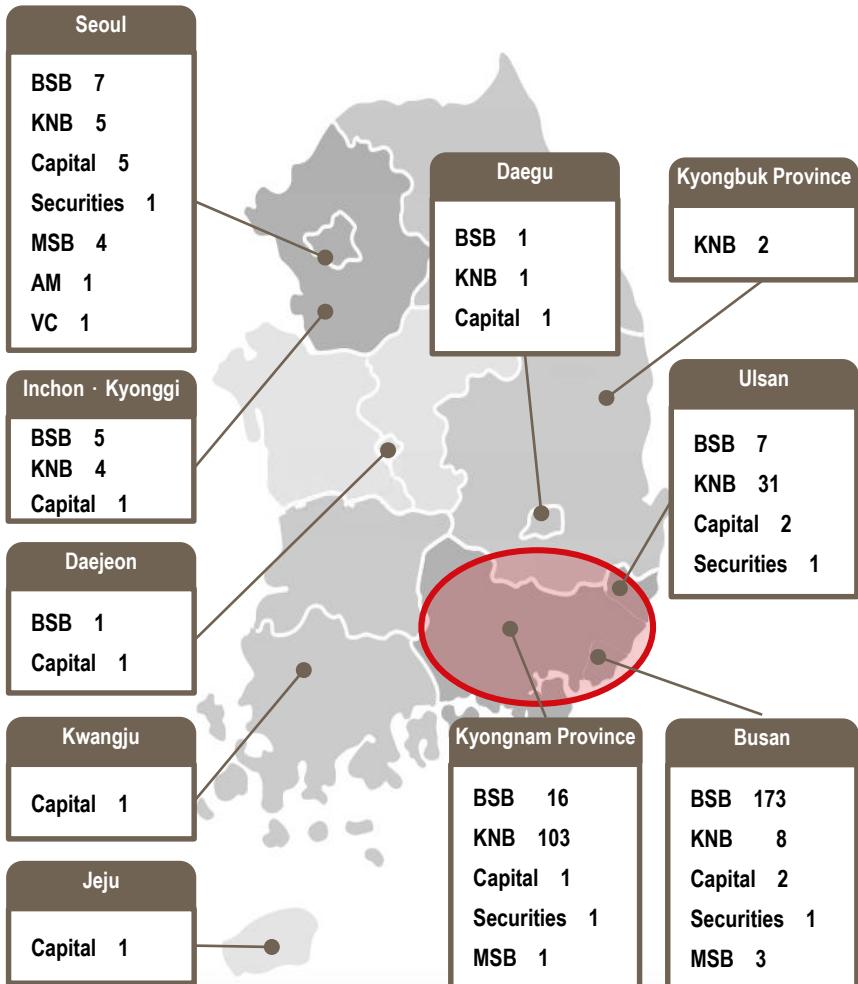


(KRW bn, %, Balance)	23.09	22.09	YoY	23.3Q	23.2Q	QoQ
Net Interest Income	56.7	43.9	29.2	19.7	19.2	2.6
Fee Income	62.3	157.6	-60.5	14.1	24.9	-43.4
Others	18.9	7.3	158.9	-5.8	-3.3	-
SG&A(-)	72.1	120.4	-40.1	15.4	17.7	-13.0
Provision Expense(-)	44.4	4.6	865.2	16.3	23.4	-30.3
Non-Operating Income	-0.3	0.4	Net Loss	-0.1	-0.6	-
<b>Earnings Before Income Tax</b>	<b>21.1</b>	84.2	-74.9	-3.8	-0.9	-
Income Tax Expenses(-)	5.4	22.7	-76.2	-0.7	-0.6	-
<b>Net Income</b>	<b>15.7</b>	61.5	-74.5	-3.1	-0.3	-

(KRW bn, %, Balance)	23.09	22.09	YoY	23.3Q	23.2Q	QoQ
Fee Income	62.3	157.6	-60.5	14.1	24.9	43.4
Fee Revenue	82.5	187.7	-56.0	20.5	30.6	-33.0
Underwriting	12.1	17.8	-32.0	4.9	2.4	104.2
Advisory	36.5	133.3	-72.6	4.0	16.4	-75.6
Brokerage	23.1	27.5	-16.0	7.8	7.9	-1.3
Others	10.8	9.1	18.7	3.8	3.9	-2.6
Fee Expense	20.2	30.1	-32.9	6.4	5.7	12.3

Networks (as of Sept. 2022) : 403 Locations

- BSB 216(Qingdao/Nanjing/Ho Chi Minh Branch, Yangon/Mumbai/Hanoi Office incl.), KNB 155(Tashkent Office), Capital 19(incl. Myanmar, Cambodia, Laos, Kazakhstan, Kyrgyzstan), Securities 4, MSB 7, AM 1, Venture Capital 1



Population & Major Industries

- Southeastern Conurbation (7.0 Mn, 15.1% of Total Population), 13.9% of GRDP(2021)
- Exports : 142.8 USD bn(2022)
- Imports : 100.1 USD bn(2022)

